



The Impact of Going Mobile!

**Martin Blomkvist** 

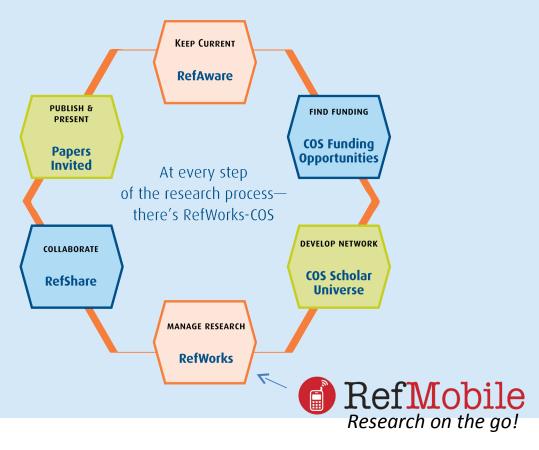
Area Sales Manager at RefWorks-COS and ProQuest

NTNU: Emerging Technologies in Academic Libraries Conference 27<sup>th</sup> of April 2010



#### Indispensable tools for research at its best

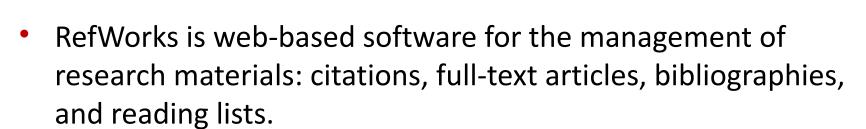
RefWorks-COS provides tools, data and support for every phase of research, from vetting the first hypothesis to obtaining funding and getting published. All our products are designed to help researchers, faculty and students work at their best and achieve their research goals.





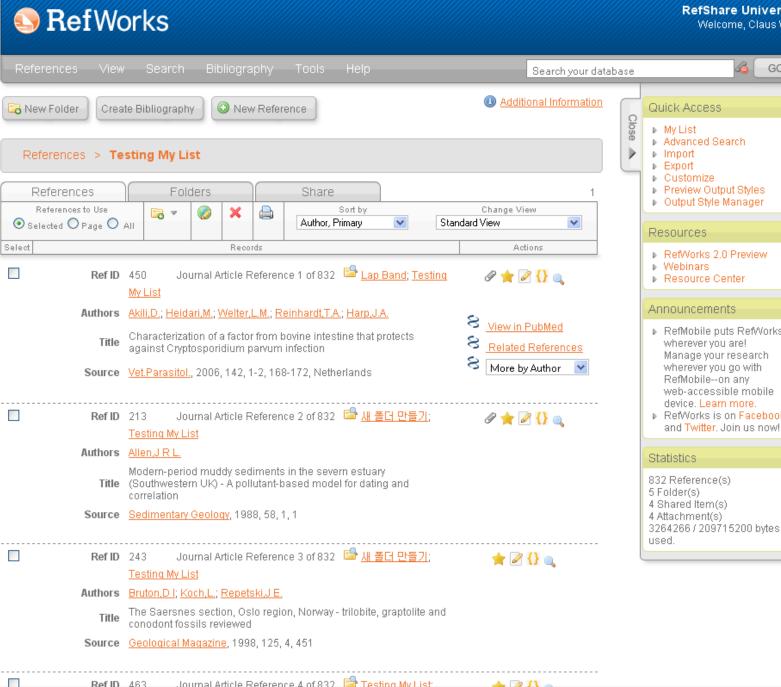
# Background





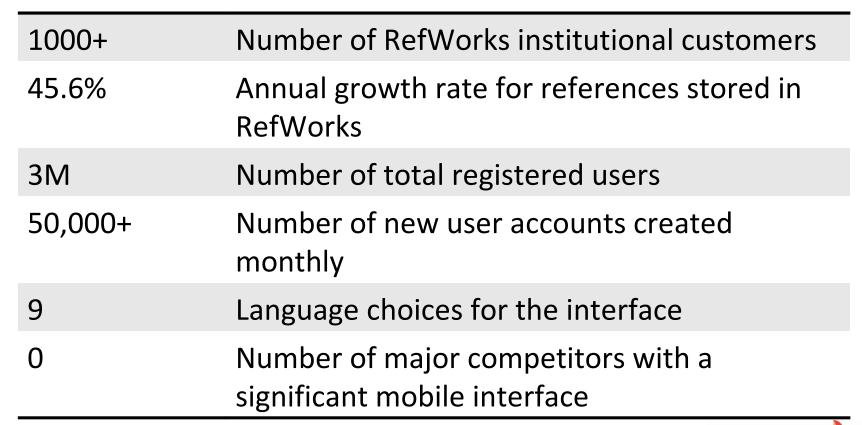
- Key functionalities include:
  - Direct export from 60+ partners (including EBSCO, Scopus, LexisNexis, and Google Scholar)
  - Unlimited storage for full-text attachments
  - Integration with MS Word via Write-N-Cite module
  - Ability to work on-line and off-line





#### **Statistics**







## The Mobile Decision

#### **Key Question:**

Should this be a development priority?



Demographics of our user base required it to be

#### Why?

- 80% of user population are in higher education
- 50% of these users are students; 50% researchers
- End-users have been asking us for it
- Largest % of our user population are located in North America, Europe, Taiwan, Japan



## The Platform Decision



Do we start by building an iPhone application?

#### **Answer:**

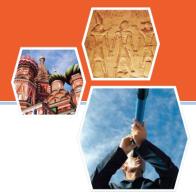
No. We start with a mobile device website.

#### Why?

- iPhone application limited to one platform
- iPhone adoption in our existing marketplace
- Faster development time



# **Specifications**



# Key Features:



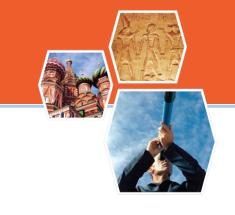






## **Smart Add**



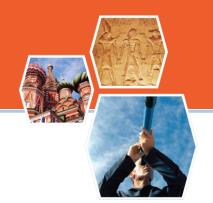


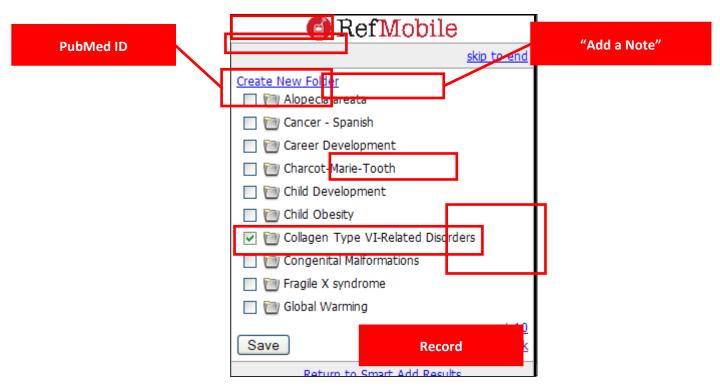
Smart Add locates references by searching the internet based on:

- DOIs
- PubMed IDs
- PubMed Central IDs
- ISBNs
- Other citation metadata: (author names, publication year, etc.)
- Keyword



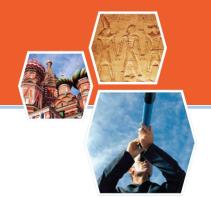
## **Smart Add Feature**







## The Result



RefWorks COS

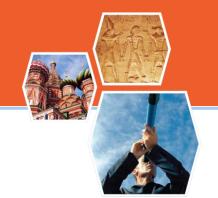




Search Results

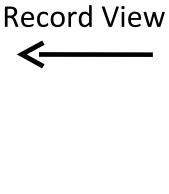


## The Result



RefWorks COS

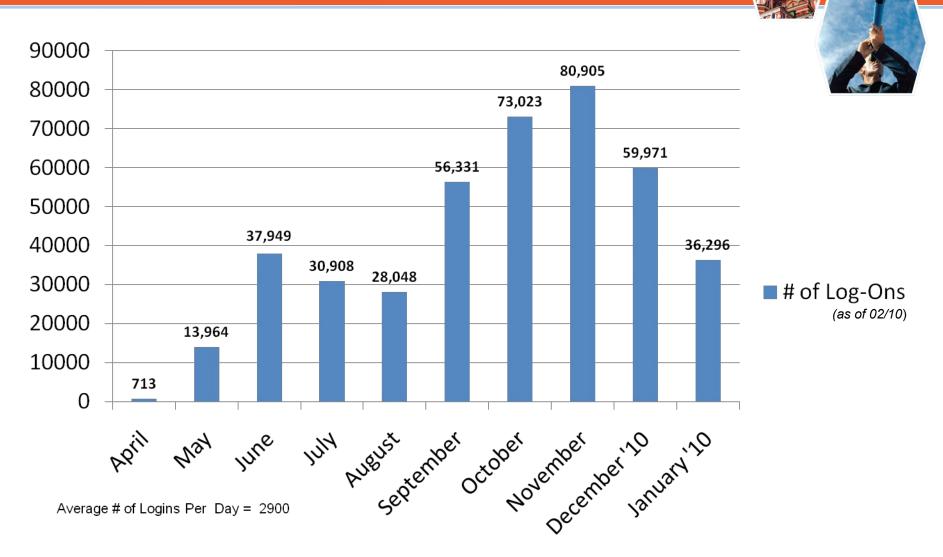






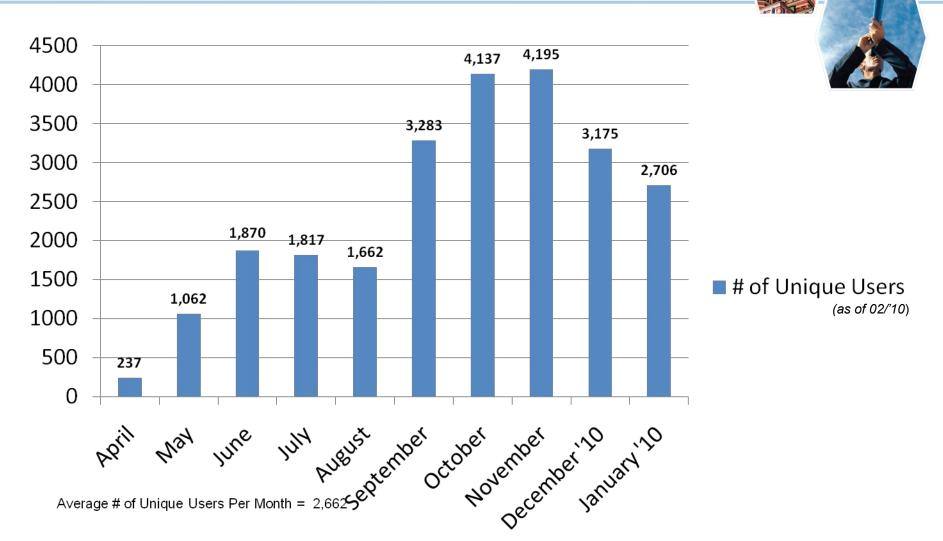


# RefMobile Usage



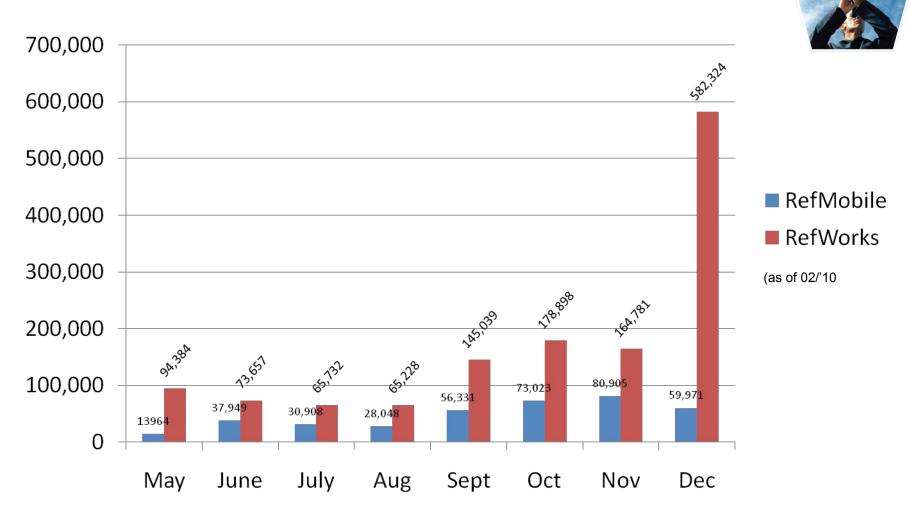


## **Unique Users**





## RefMobile vs RefWorks





#### **Reaction on Social Media Sites**





fiulibrarian1: check out RefMobile via RefWorks access and manage your references, folders & notes from your mobile/smart phone or PDA http://tiny.cc



mariatsciarring: OMG #Refworks has a mobile interface now!? Best thing ever.

4 days ago from Splitweet · Reply · View Tweet



MyOpenArchive: RT @ProQuest: There is 1 desktop reference mgmt svc that has an app for PDA's, but it requires synching, #RefWorks is Web-based, no synchi...

9 days ago from TwitterFon - Reply - View Tweet



sherrivokey: RefWorks has launched a mobile interface called RefMobile - for research nerds on the go! yay! http://bit.ly/Z0oLA (expand)

about 22 hours ago from Tweetie - Reply - View Tweet



pstainthorp: RT @ProQuest RefMobile req. group code authen. RefWorks customers have a code - future = Proxy + Shibboleth/Athens authen. #library #vendors

9 days ago from web · Reply · View Tweet



ProQuest: RefMobile req. group code authen. RefWorks customers have a code ProQuest -- future = Proxy + Shibboleth/Athens authen. #library #vendors

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busuab: RT @ProQuest\_ES RefMobile es la interfaz de RefWorks para teléfonos móviles y PDAs. http://is.gd/tSte (expand) Pruébalo en http://is.gd/tTNk (expand)

9 days ago from web · Reply · View Tweet

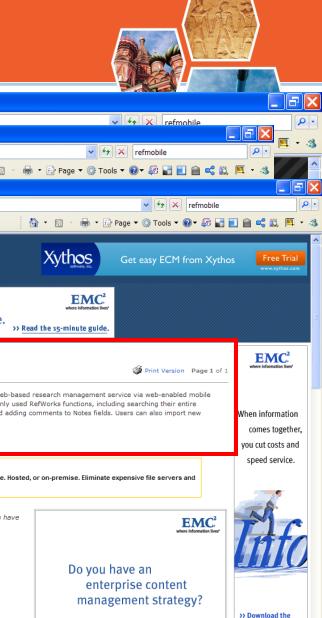


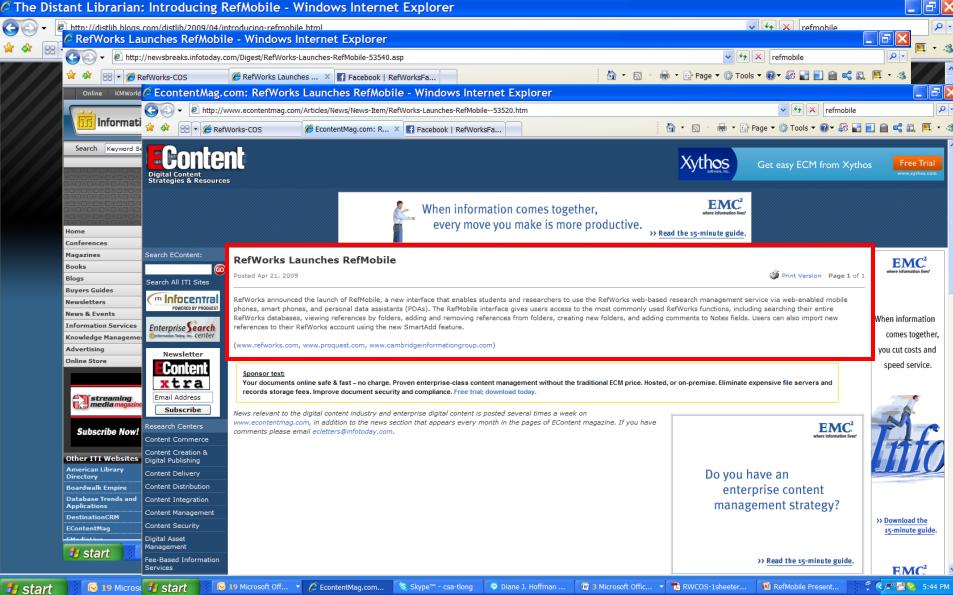
MyOpenArchive: RT @libraryfuture: #RefWorks now offers a mobile page http://refworks.com/mobile - I hope a mobile app is coming soon too!

9 days ago from TwitterFon - Reply - View Tweet



#### **Reaction from Press Coverage**





## **Reaction by Clients**

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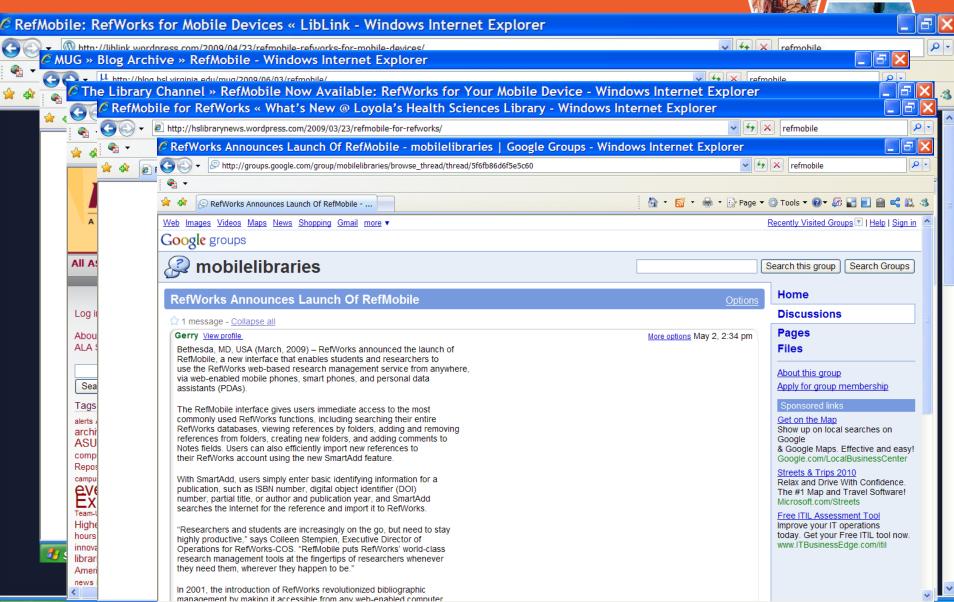
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Mobile login s...



# **Key Benefits**

- Always available No more wasted time
- Fits in your pocket
- Enoy life and stay productive
- And its FREE!

www.refworks.com/mobile



# Thank-You!

- Questions?
- Contact Details

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