



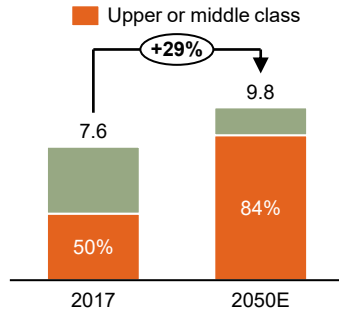
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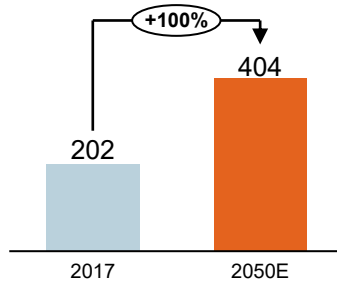
BROHODEKONFERANSEN 2021

# AQUACULTURE WILL BE KEY IN SERVING THE INCREASING PROTEIN DEMAND FROM AN EXPANDING MIDDLE CLASS

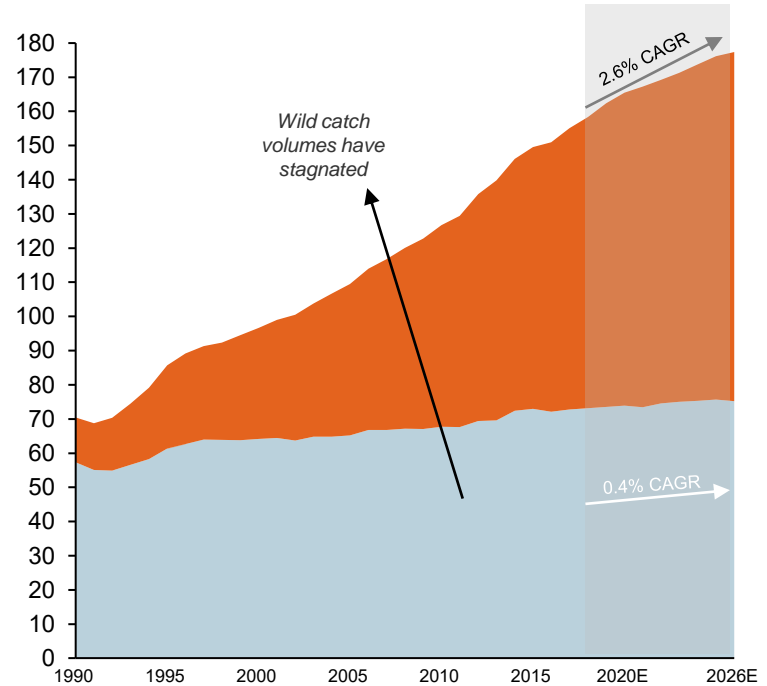
Population growth (bn people)







Protein demand (m tonnes)



Global wild catch and aquaculture production



## Seafood is the most sustainable farmed protein source

				
Protein retention	31%	21%	18%	15%
Edible meat per 100 kg feed	61 kg	21 kg	17 kg	4-10 kg
Feed conversion ratio	1.1	1.9	3.0	4-10

# What is the future for salmon farming

## Conventional sea based

- Profitable
- Limited supply growth capacity
- Post smolt will drive some growth
- Potential also from traffic lights and other changes
- Risk of significant change in laws regulations on mid and long term



## Closed sea based

- Different solutions and concepts seems interesting
- Quite capex intensive
- Significant potential If license regime is changed



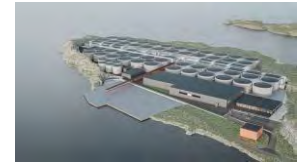
## Exposed/ocean based

- Potential for significant volumes
- With enough volume opex should be competitive if "industrialised"
- Capex heavy
- Do they underestimate extreme weather?
  - Severe damage from Escapes



## Land based

- Potential for significant volumes
- Can make salmon farming a global industry
- Solves major industry ESG challenges
- Capex heavy
- Operational track record not established





## PLANNED FACILITIES AT INDRE HARØY AND YANGYANG



PHASE 1  
12 fish tanks



# CONSERVATIVE APPROACH IN A “DISRUPTIVE INDUSTRY”

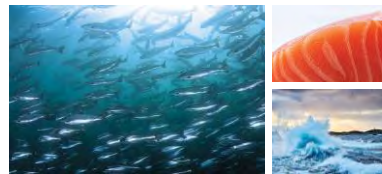
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Salmon Evolution has chosen a “conservative” approach on three important aspects

1

Biology is the most important consideration

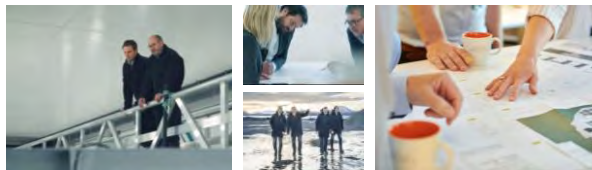
*Shown through our choice of technology*



2

There is much to learn, even though we have decades of experience

*That's why we start in Norway*



3

International expansion can be accelerated with strong local partners

*That's why we don't go solo on our first project overseas*

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Dongwon 

# LET'S ATTACK FROM OUR POLE POSITION SO WE CAN CREATE GLOBAL LEADING COMPANIES



VS





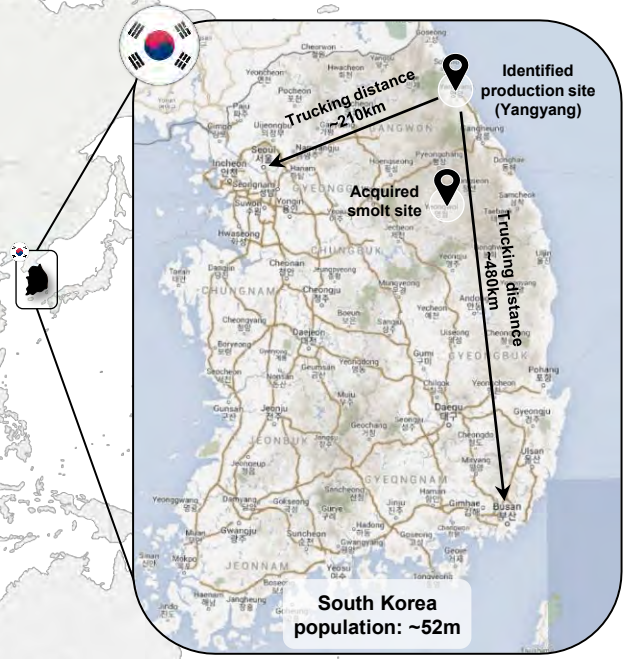
# PARTNERSHIP MODEL CAN BE A WAY TO SCALE OUR HUMAN CAPITAL



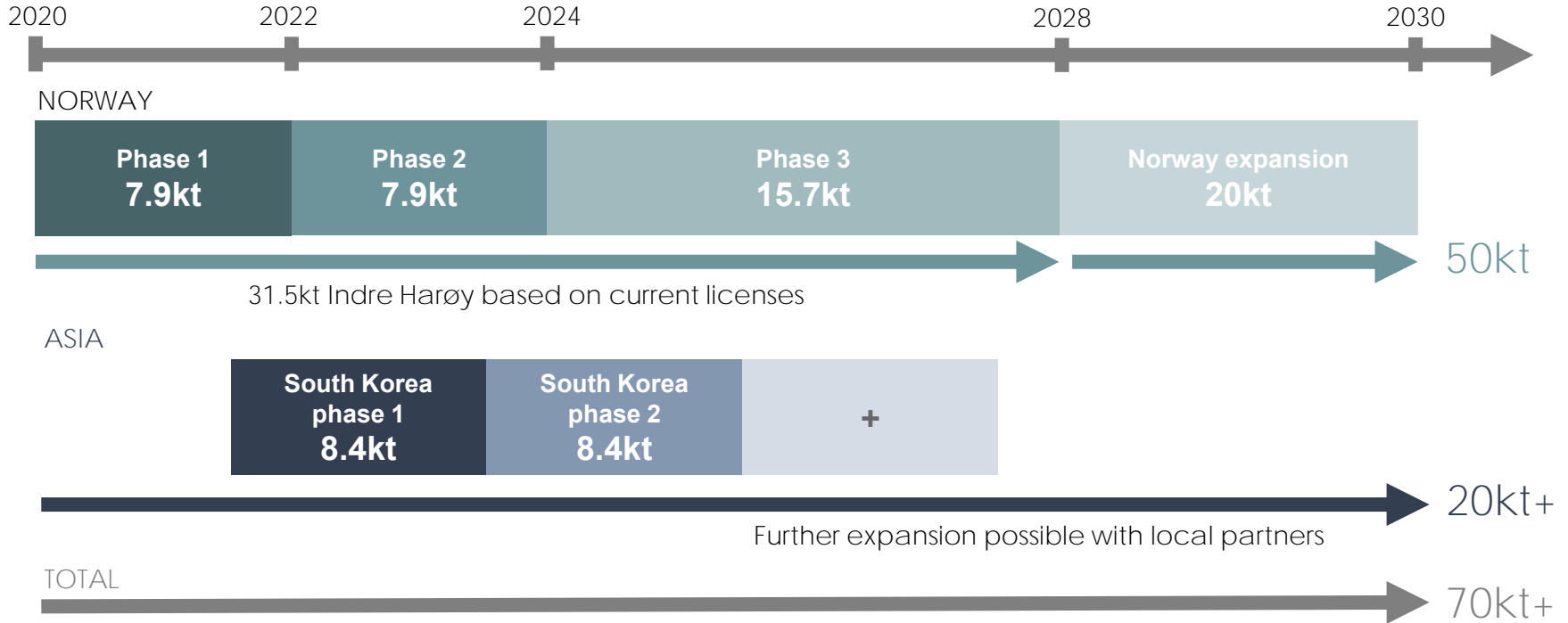
# ENTERING INTO A JV WITH DONGWON TO BUILD A ~17KT FACILITY IN SOUTH KOREA



- SE has entered into a JV (“K Smart”) with Dongwon Industries (“Dongwon”) to develop, construct and operate a **16,800 tonnes HOG** land-based salmon farming facility in South Korea using SE’s technology and competence
- Ownership split 49/51% for SE and Dongwon, respectively
- Facility expected to be built in **two phases**, each phase with an annual harvest volume capacity of **8,400 tonnes (HOG)**
- Target construction start for phase 1 during 2022 and first grow out production in 2024



# ROADMAP TO 70,000 TONNES HOG



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