



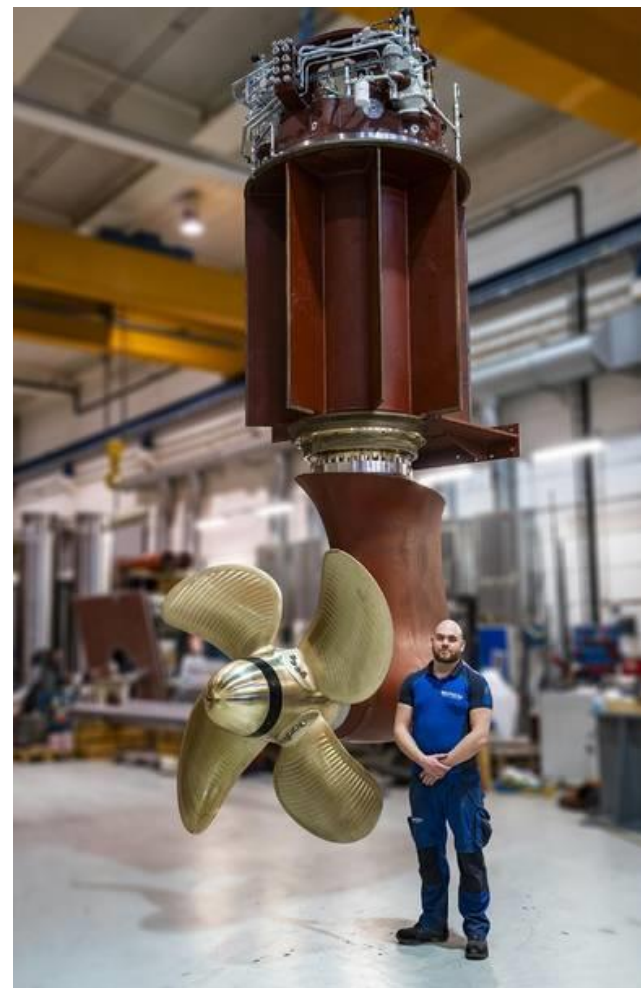
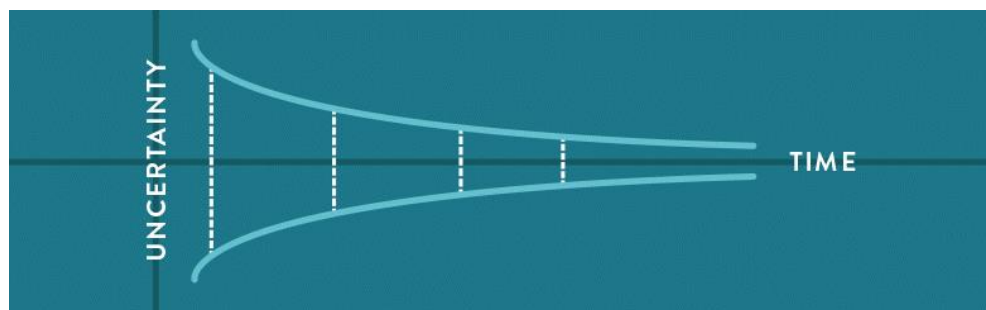
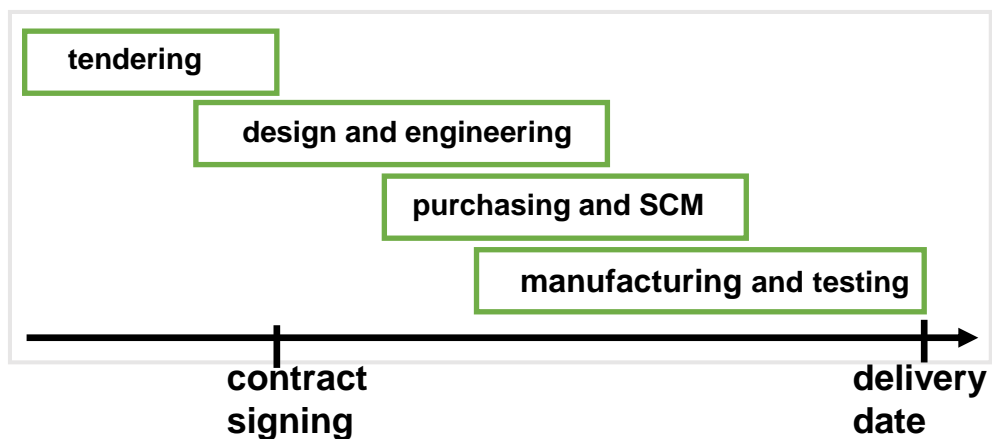
# Planning in low volume production

ETO, MTO, Non repetitive production, assembly job shops, etc.



# Engineer to Order manufacturing

## Concurrent order fulfilment process



## Characteristics

Volatile market

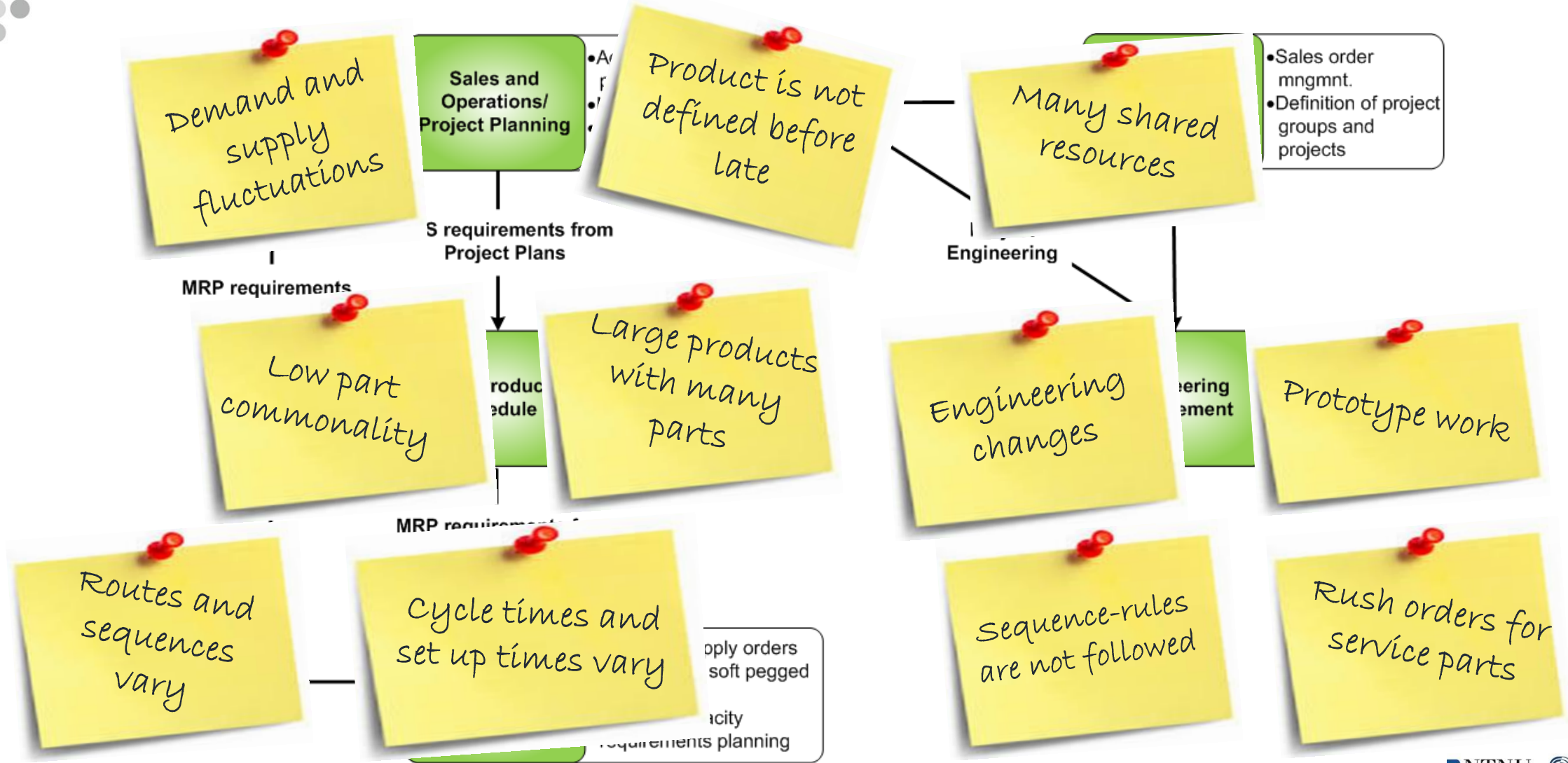
Deep products structures

Product design uncertainty

Long project duration

30 unique projects at the same time

# Engineer to Order Challenges





# ETO planning challenges

## Sales and Operations Planning:

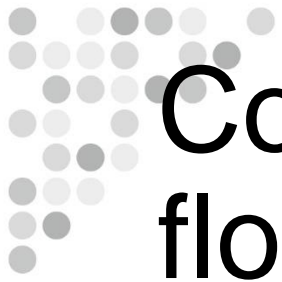
- The final product structure, routings, and processing requirements **are not known** before detailed engineering is complete.
- At this stage, product data, processing times and lead times **are estimates** from a sales configurator which leads to some uncertainty regarding the capacity and supplier constraints.

## Master Production Scheduling (and material requirement planning):

- Different mix configurations generate large variations in work content and **shifting bottlenecks**.
- **Rescheduling** is initiated by customer changes, supplier changes, and shop floor challenges

## Shop floor control

- As the assembly stations receives a broad range of manufactured and purchased parts, **the risk of delay is substantial**.
- The main task for the planner is to cope with all variations and create a flow of parts that reduces delays in assembly



# Considerations for low volume shop floor control

- **Uncertainty and variations**
  - Non-standard parts – no buffer stocks, only time and/or capacity buffers
  - Time buffers increase throughput times directly - Capacity buffers are preferred
  - The start of assembly processes require high inbound delivery precision. Estimation of the necessary time buffer is tricky as the finish (start) of assembly depend on the worst outcome of preceding activities. The likelihood of bad outcomes necessitating large slack also increase with the number of parts to assemble
- **Shifting bottlenecks and capacity utilization**
  - Variations in product structure and routing will create shifting bottlenecks
  - Full capacity utilization can only be attained at bottleneck resources
  - A balanced workload will give overall fastest throughput, but the production of parts for a product needs also to be synchronised for assembly



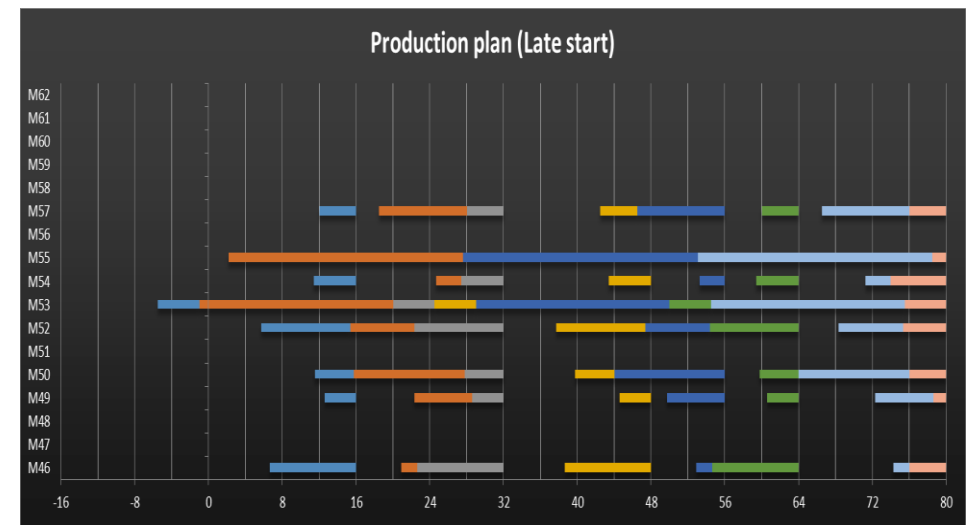
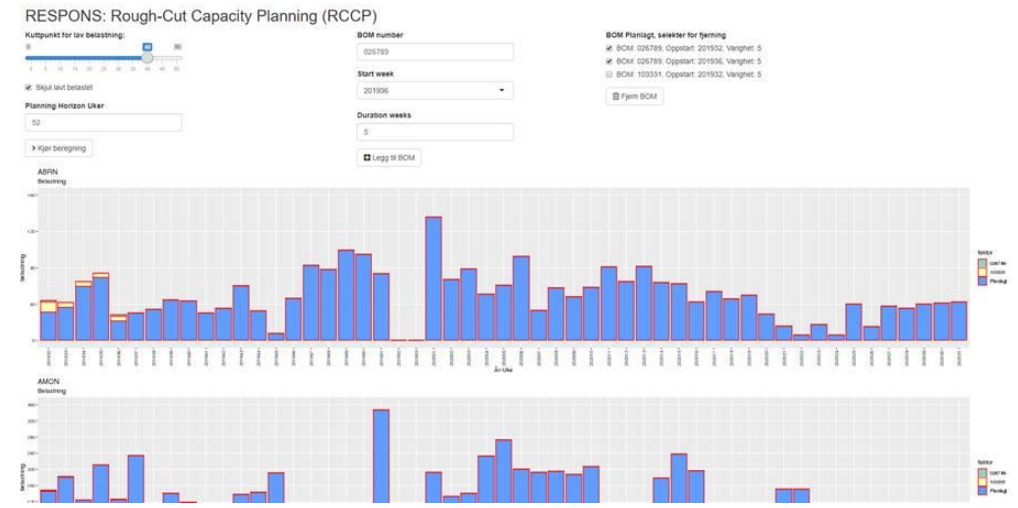
# The problem

- Products in ETO/MTO production usually require assembly of different parts in 1 or more steps. Each (sub)assembly operation cannot finish until all parts are available. Assembly operations thus represent challenges in synchronizing the workflows.
- For most workflows variations are unproblematic as buffers are available as slack capacity.
- For activities involving bottleneck (or near bottleneck) resources slack capacity will reduce output of the production system. Over time the variations will however cancel each other out unless the results are in some way correlated.



# The idea

- Three step ERP planning – Use results from first two steps to identify bottleneck resources.
- Plan the activities for bottleneck resources for the projects in sequence with respect to capacity limitations of identified bottlenecks.
- Check that the sequence of projects are possible with respect to finishing dates for all other workflows.





# Advanced Planning and Scheduling

Unlike ERP Systems, APS calculate Material & capacity requirements simultaneously to avoid multiple recalculations to obtain a feasible plan both materials- and capacity wise.

