

# Cyber risk is business risk

How to use business knowledge and security competence in complex digital environments

14 March 2025/ Sigrun H. Bock, Head of Cybersecurity Professional Services



# Topics of the day

01

Common understanding of the threat landscape

02

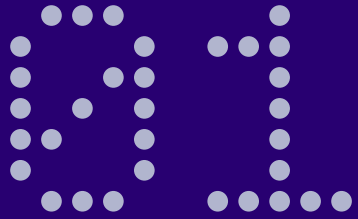
How to take responsibility for cyber risk

03

Market challenges and expectations

04

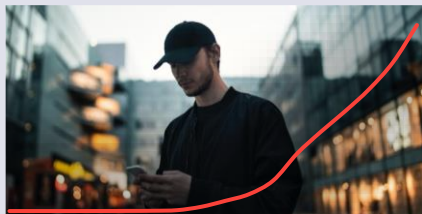
Control of cyber risks as competitive advantage



# Common understanding of the threat landscape



# Cyber risk affects the ability of the business to achieve its goals



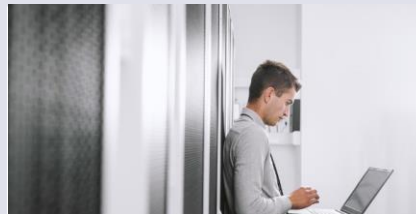
## Increased threat level

- The cost of cybercrime (such as Ransomware) is increasing.
- Geopolitical instability drives increased hostile activity.
- Industrial espionage is actively used to create competitive advantages.



## Regulatory compliance

- New laws and regulations to increase security in society.
- Industry standards evolve, and requirements are increasing.
- B2B customers are requiring “proof of compliance” in tenders.



## Resourcing

- Skilled security resources hard to obtain and retain.
- Increased expectations, decreased budget.
- Long-term investments losing efficiency.



## Business complexity

- Digitalization of business without jeopardizing confidentiality, integrity and availability.
- Managing and ensuring security in a multi-sourcing scenario.

# Increased innovation without reducing trust

*Private and public sector are expected to be transparent and responsible, to protect customers' privacy and maintain trust as a critical societal actor*

## Cloud, Security, AI, Compliance

How to utilize modern digital services and technologies and secure customers information, privacy and critical information?



## Automation and smarter solutions

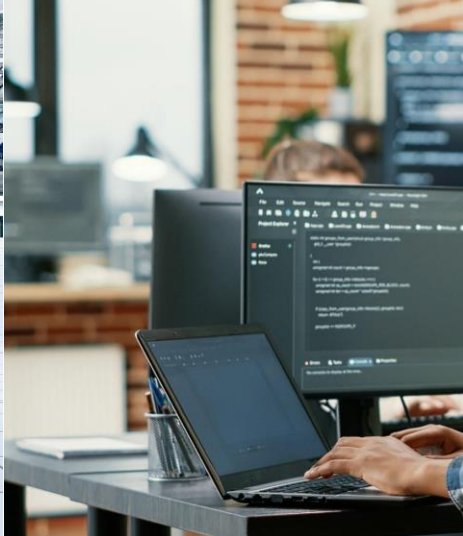
Companies in all industries are increasingly transforming their business with automated services and smarter end-user services to strengthen their competitiveness and efficiency.

## Increasing amount of data

Sensitive and critical data – personal data and business critical information

Several international frameworks and certifications and the need of (re)classify information

External threats and fraud are increasing with more sophisticated AI techniques targeting sensitive data



# 3,4 MRD

Approx. 3.4 billion spam emails daily

# 90%

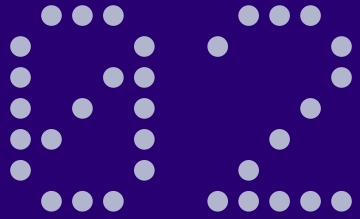
90% of data breaches via phishing

# 6 M USD

\$6 billion paid in ransoms in 2021, expected to rise to \$10.5 billion by 2025

# 30 MRD

30 billion attempted cyber attacks daily

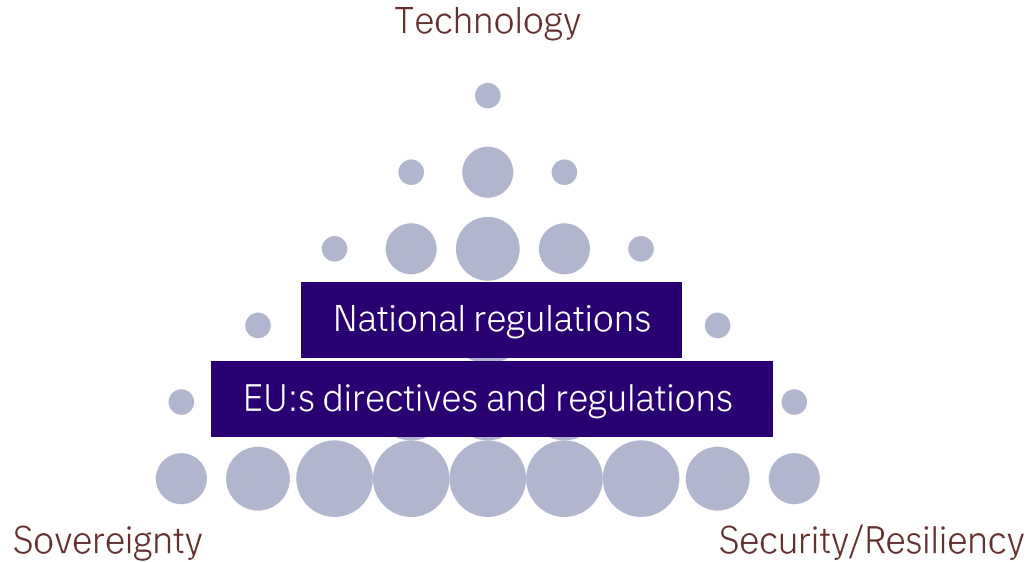


# How to take responsibility for cyber risk





Authorities must, through laws and regulations, give private and public businesses equal conditions for decisions that include data, technology and security.





# Laws and regulations



## NIS1 (2) Digitalsikkerhetsloven

- Clear definitions of "sectors" and "units"
- Risk management is management responsibility
- Requirements to reduce risk of cyber attack and minimize impact of security incidents
- Reporting requirements: 24 hrs / 72 hrs / 1 month (penalties will apply)



## DORA / Sector-specific regulations\*

- Risk management
- Cyber resilience
- 3-parties risk
- Autorisation of personnel
- Reporting requirements to authorities and penalties will apply



## Sikkerhetsloven

- GNF and "Skjermingsverdige informasjon"
- Security-graded procurements
  - Graded information
  - Security clearance of personnel (grade K or higher)



## Data privacy

- Schrems II; No transfer of privacy data outside EU
- !! EU EU-US Data Privacy Framework (2023)
- Possible Schrems III impact for global cloud providers (e.g. Google analytics was stopped by Schrems III)



# Anchoring and ownership

## Authorities (National state)

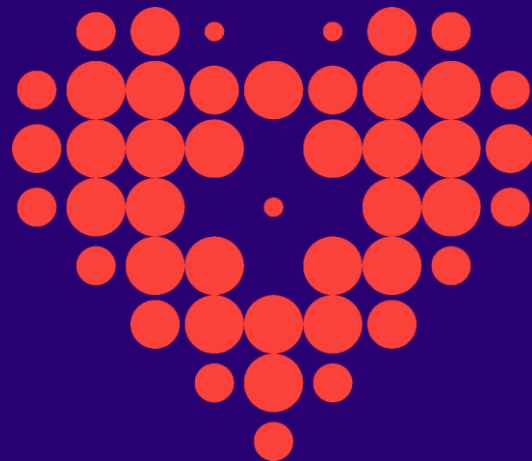
- Ownership for the implementation of legislation and compliance

## Organisations (Companies)

- Integrate risk management into the business plan and determine the company's risk appetite
- Use risk management to value digital assets (data)
- Determine how the company will use its own and/or industry expertise in cybersecurity

## IT-Industry (Tietoevry or others)

- Contribute to development and collaboration arenas in the society
- Support customers manage and structure security according to best practice frameworks and legal requirements
- Deliver products, services and expertise that support customers' strategic goals and day-to-day operations, as well as being part of customers' resilience in the event of major incidents and crises





Management's  
understanding of risks  
affects investments (time  
and money) in cyber security

# Risk assessments determine priority and level



		Risk Assessment Matrix				
Likelihood ↑	5	Medium/High	Medium/High	High	High	High
	4	Low / Medium	Medium/High	Medium/High	High	High
	3	Low / Medium	Low / Medium	Medium/High	Medium/High	High
	2	Low	Low	Low / Medium	Low / Medium	Medium/High
	1	Low	Low	Low	Low / Medium	Medium/High
		1	2	3	4	5
		Effect →				

WHY IS RISK HIGH (“Stop/delay in production”/ “Sensitive information falls into the hands of foreign states”/ “Broken supply-chain ”)??

- Which IT resources are vulnerable and why?
- What is the cost (Consequence)?
- Who is responsible?
- When does it go from a serious incident to a crisis?

HOW TO REDUCE THE RISK OF SERIOUS SECURITY INCIDENTS (C-I-A)??

- Which IT resources are vulnerable and why?
- What is the cost (Impact)?
- Who is responsible?
- When does it go from a process activity to a serious incident?

WHICH ACTIVITIES SHOULD BE INCLUDED IN THE ACTION PLAN?

- Which IT resources are vulnerable and why?
- What is the cost (Impact)?
- Who is responsible?
- When does the mitigation plan revert to an exception to the plan?

# How to reduce risk for a cyber attacks?

It is about building in effective controls at all stages. Information security can be compared to a puzzle



## Identify



- Perform regular risk assessments of personal data and critical data (regulatory requirements, management documents, agreements)
- Make sure to have up-to-date continuity plans and routines
- Clarify roles and responsibilities (ownership of data and processes)
- Ensure compliance between risk, IT solutions and operational processes

## Protect



## Detect and respond

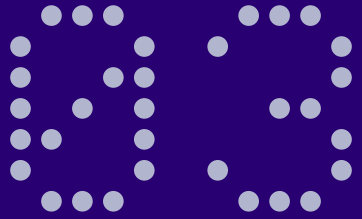


- Protect IT equipment with the best security products and solutions on the market
- Test infrastructure and systems regularly
- Effective incident management
- Think that safety culture is fresh, and follow up measures with campaigns, testing and audits

## Prevent



The pieces of the puzzle consist of



## Market challenges and expectations



# How can we use security competence in the best way?

- Implementing right level of security controls to safeguard infrastructure and solutions is all about understand the business risk and how the threat landscape could impact the digital business values that needs to be protected.
- Strengthen governance, risk and controls in technical infrastructure, in operational procedures and culture.

- High adoption of new technology is embraced in every business' strategy. The view of regulation can be seen as an obstacle for enabling new technology or as safeguarding of individuals rights, fair competition or protection of the society.
- Risk management is key to utilize cloud solutions, artificial intelligence and sensor technology to provide services to the citizens without compromising privacy.

- Recruitment as well as retaining security personnel will be a continuous struggle. A shift in strategy to more agile resourcing together with vendors, partners and universities gives flexibility and capacity and reduce dependency on scarce resources.
- Ensure security professionals belong to competence networks for personal development and collaborate with experts that are recognised as unique in the market



# Case 1: We need to understand the customer's context and delivers expertise and services that mitigate the risk



## Availability

## Integrity

## Confidentiality

Risk mitigation  
best-practise

Vulnerability Management

OWASP testing, certifications

LCM (Test) environments\*

Identities and access

Multi-factor

Zero-trust

Role-based access

Security incidents

Logging, handling, reporting

Logging, handling, reporting

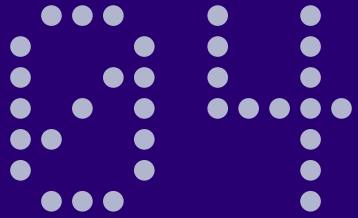
Logging, handling, reporting

Compliance

Documentation, audits, standards, best practise,

\* Test instances, accessibility, test data, libraries and common catalog services, integrations

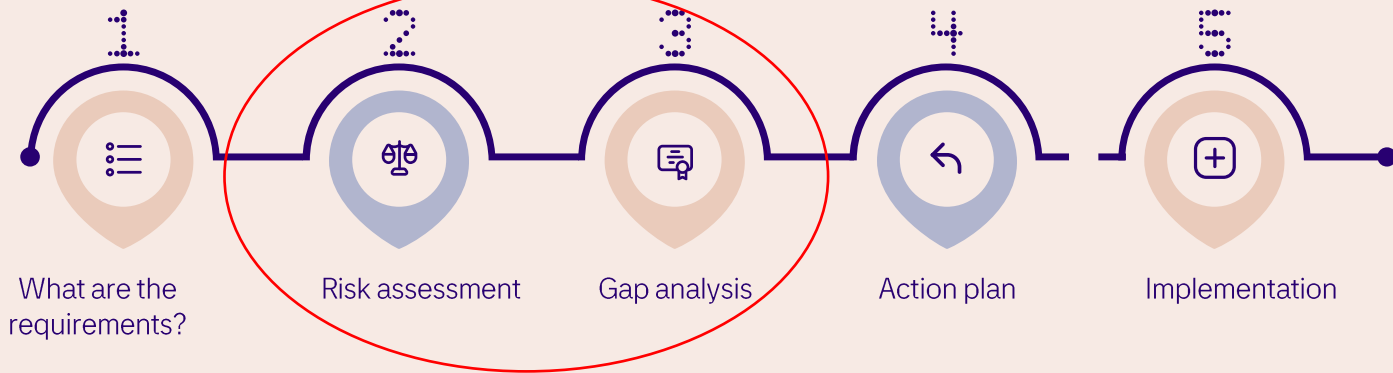




# Control of cyber risks as competitive advantage

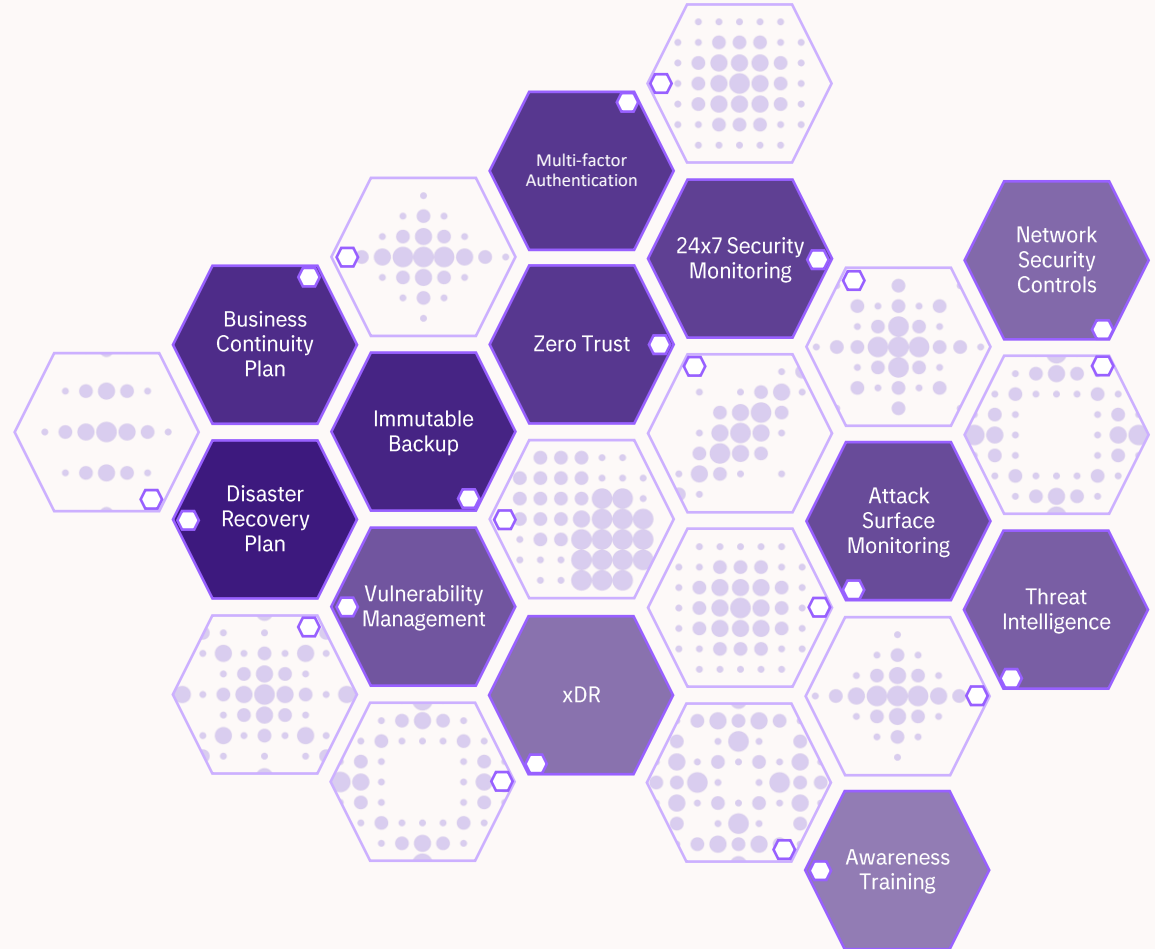


Digital resilience (“cyber resilience”) is built through 5 steps where we CAN’T skip 2 and 3!



# Riskprogram for digital resilience

- With a risk-based approach, we accept that it is not possible to fully protect against ransomware, BUT we can manage the risk by implementing activities to minimize the likelihood of an attack, and by implementing activities to minimize the impact of an attack
- Based on known characteristics of ransomware attacks, these are some security measures that can help reduce the risk. These are often useful for other types of cyber threats as well
- Always consider cost-benefit, prioritize by risk and always ask the question "Why"!



# Effective IT controls that create competitive advantages and meet new regulatory requirements



## Everything is infrastructure and potential attack surfaces.

- Enable holistic risk management for all IT development and investments
- Continuously scan and test every asset
- Install immutable Backup
- Perform attack surface monitoring

## Ensure total autonomy.

- Build Zero trust into applications and transactions
- Build in access control in application Life cycle

## Agile software development built on best practice security standards

- Build in OWASP top 10 controls
- Perform automated testing
- Implement feedback –loops
- Involve 3.party auditors

## Operational processes must always be prioritized

- Classify incidents and follow incident management
- Collaborate with 3<sup>rd</sup> parties
- Report on time
- Perform continuity tests regularly
- Ensure clarity in the contract (RASCI for all processes)





# Questions?



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Please  
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more  
information



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